

MEDICAL SALES SAM

Email
Phone
LinkedIn
Personal Website

Medical Device Sales Development Expert

Nation-leading medical device sales rep with innate and successful rapport with orthopedic surgeons. Driven to exceed as exhibited by market leading ranking, revenue, % to quota, and territory growth.

MEDICAL PRODUCT SALES

Wwwww MEDICAL, **Medical Device Sales Representative, Location** Year to Year
Wwwww Medical has recently merged with Tttttt which has resulted in a very extensive and patient-driven portfolio of Biologics, Shoulder, Elbow, Wrist, and Hand implants.

Charged with sharing value-added benefits of our innovative technology with Surgeons and supporting them during surgery.

20xx Successes:

- ✓ 165.8% to quota for Upper Extremities
- ✓ Ranked #1 out of 8 reps in Arizona
- ✓ Ranked #5 in the Nation
- ✓ Grew territory by 1.1M over previous year
- ✓ #1 District in the Nation
- ✓ Covered 1,000+ shoulder surgeries to date
- ✓ 191.8% to quota for Biologics
- ✓ #1 out of 142 upper reps for % to quota
- ✓ #1 out of 142 upper reps for \$\$ growth
- ✓ #3 out of 142 upper reps for revenue sold

Bbbbb MEDICAL, **Ultrasound Sales Specialist, Location** Year to Year
Leading worldwide Medical Imaging company with \$xxB annual revenue and ##,### global employees.

Medical equipment professional dedicated to ultrasound business development through sales of BK and Sonix products for Ultrasound in Anesthesia, Pain Management, IVF, OB/GYN, Endocrinology, Emergency Medicine, ICU, CCU, and MSK applications in the Southwest region.

- ✓ **Rising Star Award 20xx**

Orthoxxxxxxx Inc., **Mini-C Arm Sales Specialist, Location** Year to Year
US made state-of-the-art innovative solutions for orthopedic imaging.

Delivered capital medical device sales (Real Time X-ray and Fluoroscopy) for the operating room and clinical setting with a focus on Orthopedic Surgeons that specialize in Podiatry, Hand, Shoulder, General Orthopedics, and Sports Medicine in the Southwest region.

- ✓ #1 region in the nation 20xx
- ✓ 130% to quota 20xx

ADDITIONAL LEADERSHIP EXPERIENCE

The Road to Medical Sales Podcast (www.xxxxxxxx.xxx) Year to Present
Founder and Host - Created this podcast to share experiences of a range of incredible guests in the medical field from humble beginnings who are pursuing their dreams and defying all odds.

Legacy Now Coaching (www.xxxxxxxx.xxx) Year to Present
Founder - Dedicated to helping young and seasoned Sales Professionals reach full potential.

EDUCATION > ACHIEVEMENTS

GRAND CANYON UNIVERSITY
MBA, Organizational Leadership
BS, Marketing

First Degree Black Belt
70.3 Ironman Finisher
Lost Dutchman Marathon Race Finisher