

Fiona Finance

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CHIEF FINANCIAL OFFICER • VICE PRESIDENT OF FINANCE High-Energy Financial Leadership across Diverse Industries & Markets

Senior Financial Leader, Collaborator & Influencer

Vision-driven Finance Executive with broad leadership across finance, accounting, human resources, and operations. Strategic problem-solver who envisions smart solutions and executes with urgency across all areas of the organization. Successful in the recruitment and development of strong, productive finance and accounting teams. Articulate communicator and presenter.

LEADERSHIP ACUMEN

Strategic Planning • Financial Planning & Analysis • Financial Modeling & Reporting
Change Management • Internal Audit • Credit Management • Cash Flow Management
Contract Negotiations • Risk Mitigation & Management • Capital Project Management
Budgeting & Forecasting Best Practices • C-level Presentations
Financial Due Diligence • Acquisition Integration • Regulatory Compliance
Controllership • Performance Management • Corporate Governance • Investor Relations

LEADERSHIP EXPERIENCE

Txxxxxxxxxxxxxx, City, Texas year – Present

One of the largest privately-owned companies in Texas

Chief Financial Officer

- ✓ Recruited to provide C-level vision and direction for all accounting, finance, asset management, tax, IT, risk management, human resources, insurance and benefits administration for this privately-owned traffic safety company.
- ✓ Engaged in accounts payable, accounts receivable, payroll administration, billing, bond filings, collections, bank reconciliation, and process improvement.
- ✓ Brought company into compliance with worker's compensation and sales and use tax.
- ✓ Initiated new collection process that reduced aged accounts receivable from \$6 million to \$1.5 million and generated significant cash flow.
- ✓ Transitioned company from QuickBooks to Vista by Viewpoint to improve data integrity for accounting, HR, project management, estimating, inventory, billing, and risk management.
- ✓ Reduced expenses by 7% through the skillful review and negotiation of property & casualty and healthcare insurance and benefit plans.
- ✓ Built accounting and financial infrastructure to support the company's aggressive growth, from \$18 million to \$38 million in less than three years.

XYZ XXXXX, LLC, City, Texas year – year

Independently owned oil and gas acquisition, exploration, and production company

Controller

- ✓ Retained by this emerging E&P company to build a formal accounting and financial reporting infrastructure, and to oversee human resources activities.
- ✓ Instituted robust internal controls, identified and mitigated risks, and eliminated unnecessary complexities.
- ✓ Introduced financial tools to accurately forecast project budgets and cash flow.
- ✓ Performed acquisition due diligence, led the integration of new acquisitions and managed relationships with vendors and investors.

LEADERSHIP EXPERIENCE (Continued)

XXXXXX AUTO FINANCE, City, Texas year – year
Subsidiary of XXXXXXXXX Corporation, a bank holding company

Manager, Loss Mitigation

- ✓ Challenged to build and empower a loss mitigation team of eight in identifying collateral-based solutions for clients and implementing operational efficiencies and risk controls to ensure alignment with loss mitigation practices.
- ✓ Spearheaded development of an impound infrastructure to include all processes, procedures, systems, staffing, and KPIs.
- ✓ Increased assets by \$500,000 annually and reduced portfolio losses by 70%.

XXXXXXXXX CONSULTING, City, Texas year – year

Management Consultant

- ✓ Founded a business consulting firm engaged in financial, tax, and accounting services for small to medium sized businesses across diverse industries.
- ✓ Performed forensic audits, financial modeling, business plan development, general accounting, and financial forecasts.
- ✓ Designed a proprietary software program to automate collection activities.

XXXXXXXXXXWIRELESS, INC., City, Texas year – year
Leading US provider

Credit Analyst > Commercial Credit Manager > Manager, Credit & Collections

- ✓ Recruited as a Credit Analyst and advanced quickly to Credit Manager to empower and direct a team of eight credit analysts in identifying financial risks and initiating credit limits based on in-depth commercial account analysis.
- ✓ Promoted to design and build a best-in-class credit and collections organization (people, processes, systems, and controls) to support the company's rapid acquisition posture.
- ✓ Managed a staff of 125 with responsibility for credit management, recovery performance, regulatory compliance, talent acquisition, and integration.
- ✓ Championed development and rollout of a new program that improved collection productivity by 250%.
- ✓ Transformed credit approval from manual to real-time approval process that integrated with SQL database.
- ✓ Reduced aged accounts receivable 55% by streamlining recovery procedures.

EDUCATION • PROFESSIONAL DEVELOPMENT • CERTIFICATIONS

MS, Accounting

University, City, Texas

*President's List for Academic Excellence***AAS, Business Management**

University, City, Texas

*Phi Theta Kappa***Business Process Management (BPM) Certification**

Valuing M&As • Financial Modeling • Asset Management • Process Oriented Enterprise
 Business Process Management Systems • Human Resources Management
 Credit Analysis • Project Management • P&L Management • Budgeting & Forecasting